

IWOY Newsflash

**The Bulletin of IWOY, York's Insurance Association
Holiday 2011**



2011 - 2012 OFFICERS

President:	Linda Kissner
President - Elect:	Trudy Grove
Secretary:	Phyllis Gould
Treasurer:	Patrice Hieronymus
1 Year Director:	Beth Nelson
2 Year Director:	Laura Bankos

On the web: www.naiw-pa.com/york.htm

On Facebook: Search IWOY

2011 - 2012 MEMBERS

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Joanne M Bankos, CIC

Laura Bankos Kury

Theda M Decker, AAI, CPIW

Susan Federinko, CPIA

Phyllis E Gould, CPCU, CPIW

Sue Heistand, AU, AIS

Patrice T Hieronymus, CIC, CISR,
CPIW

Trudy A Grove, LUTCF, CISR, CPIW

Dawn Huber

Faye Huber

Paulette E Jones, CSA, CLTC, CPIA,
HIA, CIIP

Linda L Kissner, LUTC, CPIW

Beth A Nelson, CISR, CPIW

Terry Marshall, AINS

Susan McSherry

Guests at the November meeting:

From Berkley Mid-Atlantic; Michelle Stover

From Collens-Wagner; Scott Bankos

From Glatfelter; Scott Rogers & Lee Vesper

From Lititz Mutual; Heather Zellers

Terry Marshall's husband George Marshall

From McConkey; Beth Cook, Leslie Heindel, Carissa Smith & husband Derek Smith, Dave Chiaverini & his wife Anna Chiaverini, Allstate Agent

WOW!!

*Please invite someone you know or someone you just met
to our next meeting so we can add even more names to this list!*

President's Message

It is hard to believe but here we are December 1st (25 days till Christmas). We have had an exciting three months of meetings - with the induction of five new members and perhaps some more in the near future. We have had great speakers and wonderful fellowship. I do truly thank everyone for their hard work to accomplish this.

As you know, our December Meeting will be our Christmas Gathering at my house 6317 Leader Dr. Jacobus, Pa. (home 428-2765) I will provide all the food so just bring yourselves. I would appreciate if you could let me know you are coming (work 246-1601 or just email me.)

Again, welcome to our new members and everyone
Have a Very Merry Christmas and a Happy and Prosperous New Year!

IWOY PROUD,

Linda

Directions: South on George St to Jacobus, past Smith Village at light make a Right onto Valley Rd. go to the 3rd St on Left Leader Dr. turn left we are the 2nd house on the left up the drive with all the lights....hope to see you there!

UPCOMING EVENTS



Holiday Gathering

Monday, December 19th

At the home of

Linda Kissner

6317 Leader Drive,

Jacobus PA

RSVP to Linda

H: 717-428-2765

W: 717-246-1601

Email:

Linda@bentzel-insurance.com



If you have contact information for any retired members, please email Patrice so we can invite them!

Insurance Women of York Dinner Meeting

Monday, January 16, 2012

Heritage Hills Golf Resort & Conference Center

Address: 2700 Mount Rose Avenue, York, PA 17402 Serving meal at 5:30pm

Featuring Speaker:

Polly Jones, PA Council Director

Menu to follow at a later date by email

Polly will also be forming a CWC class - brochure on next page.

Members who have never taken the CWC class - start thinking about the best time that would fit your schedule in early 2012, so that you can experience this most popular program.

At the PA Council meeting in October, our own Trudy Grove competed in the state CWC Speak Off and is the alternate to the Regional Speak Off. Way to go Trudy!

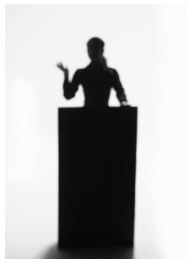
Confidence While Communicating Course

Coming in 2012...

Do you want to...

- ... Increase your self-confidence?
- ... Improve on-the-job oral communications?
- ... Control nervousness?
- ... Develop poise when speaking to groups?
- ... Increase your professionalism and value to your employer and to clients?
- ... Develop leadership skills?
- ... Improve the art of listening?
- ... Think clearly under pressure?

If you answered **YES** to any of the above, then IWOY has the solution.



Confidence While Communicating is a ten-week program developed by the International Association of Insurance Professionals, designed to give you the tools necessary to communicate effectively in any situation, whether at work, in community involvement, personal communications, or IAIP functions. The class is open to both members and non-members.

CERTIFIED CWC INSTRUCTOR - Polly Jones, CIS, CLTC, CPIA, HIA, CIIP
WHERE & WHEN – To be determined to best suit participants

Here's what the most recent course graduates are saying about the class:

- *“My overall experience was very positive. The class expands your vocabulary, hones your listening skills and helps you better understand your own abilities...some you may not have known you had! I would highly recommend this class for anyone looking to expand their speaking skills or communication skills at any level. My classmates and the teacher made this class a very rewarding experience.”*
- *“I find that I am better equipped to communicate with people in general. When I gave a reading in our church recently I actually read the entire passage without shaking and stuttering the whole way through it.”*
- *“The class was truly rewarding! It was such a small fee to pay for what I took home - resource materials that will remain valuable long after the class and several new friendships.”*



If you are interested please contact

Polly Jones, polly@pejones.com 717-244-4389 or

Patrice Hieronymus, phiero11@gmail.com, 717-505-3119

Do it today!

PARTNERS

Insurance Classes & information on Legislation & Regulations



Phillips Associates

Contact Vince Phillips at (717) 728-1217

www.vphillipsassoc.com

Restoration – cleanup & repair of fire, smoke, water or other property damage:

Compleat Restorations

April Collins

3570 Gillespie Drive

York, PA 17404

717-757-2400

(800) 699-1176

Email: April@compleatrestorations.com

www.compleatrestorations.com

**TAKE A LOOK AT THE FREE EMERGENCY PLANNING GUIDES
ON COMPLEAT'S WEBSITE!**



Puroclean Mitigation Services

2139 Industrial Hwy

York, PA 17402

Michael Allen & Edith Weber

(717) 755-1976

www.puroclean.com

FOR THE YORK LOCATION:

<http://www.puroclean.com/office/510/us/pennsylvania/york/17402/puroclean-mitigation-services>

Can you help find some new partners?

Our partners make an annual donation in exchange for attending our meetings and getting to know & network with us.

Any insurance related business would make a good partner.

Talk to Polly Jones about it at 717-244-4389

SAFETY

This month's safety information was submitted by Beth Nelson. Take a look at this very short video on YouTube:

<http://www.youtube.com/watch?v=qKNMDOaOBwA>

You can also search on this "akitchenoilfire" to locate the video. Here is the text of an email you can use to forward the video.

Dear Friends,

I was Executive Director of the Institute for Burn Medicine for San Diego and Imperial Counties when we lived in California. Besides raising the money to establish a Burn Treatment Center at the University Hospital there, I conducted extensive public education campaigns in Burn Prevention.

A friend recently sent me the attached short video - and like an old fire-horse, I heard the bell ring and am rushing to send this excellent prevention piece to each of you. It is well worth watching! And it could save your life.

I never realized that a wet dishcloth can be a one size fits all lid to cover a fire in a pan! This is a dramatic video (**30-second, very short**) about how to deal with a common kitchen fire...oil in a frying pan.

At the Fire Fighting Training school they would demonstrate this with a deep fat fryer set on the fire field. An instructor would don a fire suit and using an 8-oz. cup at the end of a 10-foot pole to toss water onto the grease fire.

The results got the attention of the students. The water, being heavier than oil, sinks to the bottom where it instantly becomes superheated.

The explosive force of the steam blows the burning oil up and out. On the open field, it became a thirty-foot high fireball that resembled a nuclear blast. (This is amazing to see this happen).

Inside the confines of a kitchen, the fireball hits the ceiling and fills the entire room. Also, do not throw sugar or flour on a grease fire. One-cup of either creates the explosive force of two sticks of dynamite.